

l.t.r.: Sören Stark, Board Member Operations Lufthansa Cargo AG and Anke Giesen, Executive Director Operations Fraport AG

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## 100,000 tonnes of cargo pass through Speed Gate

Having introduced optional mobile add-ons, Lufthansa Cargo now collects cargo directly from the customer warehouse, saving customers a whole lot of time.

Lufthansa Cargo AG loaded the 100,000th tonne of cargo via Fraport AG's Speed Gate at Frankfurt Airport yesterday, on 24 April 2017. Lufthansa Cargo AG uses Speed Gate at CargoCity South, Europe's largest hub for global cargo logistics, since autumn 2014. Cargo is unloaded at four automated gates at the press of a button, security checked within the gates and subsequently brought directly to the aircraft.

"With optional mobile add-ons, such as our 'Mobile Acceptance' and 'Customized Import' services, we are putting Speed Gate to the best possible use and offering our customers a service tailored to them at the Frankfurt hub. We collect the cargo from the customer, either loose or on pallets. As part of the cargo acceptance service, we also check the built-up pallets directly at the customer warehouse. With the import service, we offer our customers the option of having their cargo delivered directly from the aircraft to their warehouse via Speed Gate. This makes waiting times a thing of the past", said a proud Board Member Operations Sören Stark, before ceremoniously pressing the button to send the 100,000th tonne of cargo airside through Speed Gate. "Our customers have responded very well to both service offerings: 81 per cent of the cargo units built by our customers at CargoCity South, known as BUPs, were accepted via the mobile service in the latest quarter already."

When Fraport AG opened Speed Gate almost four years ago at Frankfurt airport, the infrastructure was mainly aimed at cargo handlers without airside handling facilities. "In the meantime, we created an offering of benefit to many companies. With Speed Gate, we are helping to make the hub even faster and more agile for our cargo customers. We are pleased that Lufthansa Cargo, as our customer and partner, is using Speed Gate so intensively, with all of the resulting customer benefits. We firmly expect Speed Gate to become a more important tool for other cargo companies and their customers as well", emphasised Anke Giesen, Executive Director Operations at Fraport AG.

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## Lufthansa Cargo AG

Lufthansa Cargo ranks among the world's leading air freight carriers. In the 2017 business year, the airline transported around 1.6 million tonnes of freight and mail and sold 8.9 billion revenue tonne- kilometres. The company currently employs about 4,500 people worldwide. Lufthansa Cargo focuses on the airport-to-airport business. The cargo carrier serves around 300 destinations in more than 100 countries with its own fleet of freighters, the belly capacities of passenger aircraft operated by Lufthansa, Austrian Airlines and Eurowings, and an extensive road feeder service network. The bulk of the cargo business is routed through Frankfurt Airport. Lufthansa Cargo is a

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