



J. Florian Pfaff, Lufthansa Cargo AG

Mar 21, 2019 14:00 CET

J. Florian Pfaff changes to Asia

Current VP Germany to take over management in Asia ☒ Predecessor Frank Naeve changes to Lufthansa German Airlines in New York

J. Florian Pfaff, currently Vice President Germany with Lufthansa Cargo, will move to Asia with effect from 1 June 2019. Based in Singapore, he will assume the role of Vice President Asia Pacific. Pfaff will continue to report directly to Dorothea von Boxberg, Member of the Executive Board and Chief Commercial Officer.

J. Florian Pfaff, graduated with a business management degree, began his career at Lufthansa Cargo in 1989. After holding various marketing positions,

he was appointed General Manager Sales and Marketing Germany in 1994. From 2000 onwards, Pfaff was responsible for various sales regions on the American continent from Los Angeles. In January 2005 he was recalled to Frankfurt and appointed Vice President Global Account Management. In May 2006, he assumed responsibility for sales and handling in more than 90 countries and 120 stations in Europe and Africa. As Vice President Germany since May 2011, J. Florian Pfaff has headed Lufthansa Cargo's entire sales and handling activities in its home market Germany.

A successor for his present position is currently being sought.

Pfaff's predecessor in Singapore, Frank Naeve, has been appointed Lufthansa Group Vice President Airline Sales for The Americas. He will take up his new position, based in New York City, during April 2019.

Lufthansa Cargo AG

With a turnover of 2.7 billion euros and 8.9 billion revenue tonne-kilometres in 2018, Lufthansa Cargo is one of the world's leading companies in the transport of air freight. The company currently employs about 4,500 people worldwide. Lufthansa Cargo focuses on the airport-to-airport business. The cargo carrier serves around 300 destinations in more than 100 countries with its own fleet of freighters, the belly capacities of passenger aircraft operated by Lufthansa German Airlines, Austrian Airlines, Brussels Airlines, Eurowings and SunExpress, and an extensive road feeder service network. The bulk of the cargo business is routed through Frankfurt Airport. Lufthansa Cargo is a wholly owned Lufthansa subsidiary of Deutsche Lufthansa AG and Lufthansa Group's logistics specialist.

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