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Joint focus on customer benefits

The first air cargo joint venture of its kind was launched five years ago

In December 2014, Lufthansa Cargo and ANA Cargo launched their close bilateral air cargo joint venture. The fifth anniversary of the partnership gives both airlines the opportunity to look back on a very successful cooperation.

“We, ANA Cargo and Lufthansa Cargo, are commemorating 5th anniversary of the very first joint venture in the air cargo industry, worldwide. Taking this opportunity, we extend our sincere gratitude to Lufthansa Cargo for their supportive partnership of this joint venture’s stable growth, and we will make full commitment to further enhance our valued customers’ convenience with first priority by creating new values under this joint venture”, said Toshiaki Toyama, CEO of ANA Cargo Inc.

“We are very pleased to have launched the first air cargo joint venture of its kind together with ANA Cargo five years ago. We would like to thank our partner for the excellent cooperation and look forward to continuing to offer our joint customers many advantages in the future”, said Peter Gerber, CEO of Lufthansa Cargo.

The joint venture began on routes from Japan to Europe and was later widened in the opposite direction. For the joint customers, the partnership is characterized by direct access to more destinations, faster and more frequent connections, and more efficiency due to shared standard processes and one-stop shopping for pricing and bookings. Currently the cooperation covers standard and express shipments as well as perishables. For even more customer benefits, the partners intend to integrate further products in the future and to make their processes yet more efficient and transparent through increased digitization.

Lufthansa Cargo AG

With a turnover of 2.7 billion euros and 8.9 billion revenue tonne-kilometres in 2018, Lufthansa Cargo is one of the world's leading companies in the transport of air freight. The company currently employs about 4,500 people worldwide. Lufthansa Cargo focuses on the airport-to-airport business. The cargo carrier serves around 300 destinations in more than 100 countries with its own fleet of freighters, the belly capacities of passenger aircraft operated by Lufthansa German Airlines, Austrian Airlines, Brussels Airlines, Eurowings and SunExpress, and an extensive road feeder service network. The bulk of the cargo business is routed through Frankfurt Airport. Lufthansa Cargo is a wholly owned Lufthansa subsidiary of Deutsche Lufthansa AG and Lufthansa Group's logistics specialist.

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