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Lufthansa Cargo appoints Elodie Berthonneau as Vice President Asia-Pacific

- **Elodie Berthonneau takes over from J. Florian Pfaff**

As of 1 October 2024, Elodie Berthonneau will take over the position of Vice President Asia-Pacific at Lufthansa Cargo in Singapore. She will head the sales and handling organization in one of the most important markets for Lufthansa Cargo. This includes among others the regions China, Japan, South Korea, Thailand, Vietnam, Singapore, Malaysia, Indonesia, Philippines and

Oceania. Berthonneau joins Lufthansa Cargo from Qatar Cargo where she was Vice President Network Planning and Strategic Partnership.

With more than 25 years of experience in the aviation industry, Berthonneau has held various management positions in sales, pricing, profit management and strategic planning at Qatar Airways and Air France KLM. Her previous roles have included building start-ups, restructuring organizations, network redesign, major strategic partnerships and people management. Having worked in Europe, the Middle East and Asia, she also has broad international experience.

"We are happy to welcome Elodie Berthonneau as Head of Asia Pacific. The Asian region is one of our most important markets and is expected to become even more relevant in the coming years. Combining her expertise and experience within the industry and the Lufthansa Cargo brand and knowledge, she will set new accents in our Asia Pacific organization and in the dialogue with our customers," explains Anand Kulkarni, Head of Global Markets at Lufthansa Cargo.

Lufthansa Cargo AG

With revenue of 3.0 billion euros and a transport performance of 7.5 billion freight ton kilometers in 2023, Lufthansa Cargo is one of the world's leading companies in the transport of airfreight. The company currently employs around 4,150 people worldwide. Lufthansa Cargo's focus is on the airport-to-airport business. The route network covers around 300 destinations in more than 100 countries, using both freighter aircraft and cargo capacity from passenger aircraft operated by Lufthansa, Austrian Airlines, Brussels Airlines, Discover Airlines and SunExpress, as well as trucks. The majority of the cargo business is handled via Frankfurt Airport. Lufthansa Cargo is pursuing the goal of becoming the world's most environmentally friendly cargo airline. To achieve this, the company relies on state-of-the-art technologies and constant investments in the area of sustainability. In 2023, important

milestones were reached, such as the investment in the continuous expansion of the B777F fleet, the expansion of short- and medium-haul networks with A321 freighters, and the continuation of the Sustainable Aviation Fuel program. In 2024, Lufthansa Cargo plans to successively equip its B777F fleet with Sharkskin technology, implement further digital services and contribute to reducing CO2 emissions through sustainable logistics solutions. Lufthansa Cargo is a wholly owned subsidiary of Deutsche Lufthansa AG and the specialist for the logistics business of the Lufthansa Group.

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