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Marking 25 Years, PACTL Unveils Strategic Blueprint for the Next Era

Shanghai Pudong International Airport Cargo Terminal Co., Ltd. (PACTL) marked its 25th anniversary by unveiling a forward-looking five-year strategy, aimed at strengthening its global competitiveness in the air cargo sector and advancing Shanghai's development as an international shipping hub.

Journey of Growth and Innovation

Founded in 1999, PACTL quickly became a key player in air cargo industry, achieving milestones such as the opening of PACTL WEST in 2008, the largest terminal in Asia at the time, and the launch of specialized facilities like the Cool Center and the Cross-border E-Commerce Cargo Handling

Center. Over the 25 years, the company expanded from Pudong to Hongqiao and further extended its services across the Yangtze River Delta. Today, PACTL serves over 70 airlines and more than 300 forwarders, with an annual cargo throughput exceeding 2 million tons.

Three Pillars for Future Success: Service, Safety, and Innovation

PACTL's newly announced strategy focuses on three core areas: enhancing customer service capabilities, strengthening safety management, and upgrading operational quality. The strategy aims to further improve PACTL's responsiveness to market demands, optimize safety controls through technology-driven solutions, and elevate the overall efficiency of its operations.

To enhance its market responsiveness, PACTL will expand ramp supervision and coordination, integrate intelligent tools via its Easy Cargo platform, and expand its network of remote terminals to better serve the Yangtze River Delta region.

In terms of safety, PACTL tends to leverage technology-driven solutions, including unmanned storage operations which are being piloted at PACTL WEST's dangerous goods warehouse and AI-driven applications.

For operational quality, PACTL is accelerating upgrades at PACTL WEST and participating in the development of new facilities at Shanghai airports, while also working closely with industry associations to strengthen its international certifications.

Strengthening Global Partnerships

As a joint venture between Shanghai Airport Group Logistics Development Co., Ltd, Lufthansa Cargo AG and the Shanghai-based JHJ Logistics Management Co., Ltd, PACTL has combined the strengths of its shareholders to create a neutral, internationally recognized air cargo terminal.

“As we look to the next phase of our journey, we remain committed to strengthening our partnerships with customers and suppliers across the globe. Together, we aim to lead the air cargo industry with innovative solutions that enhance efficiency and safety. This 25th anniversary is not just

a celebration of our past but a commitment to the shared future ahead,” said Carsten Hernig, Deputy General Manager VP Sales & Marketing and Production at PACTL.

“The successful cooperation between PACTL and Lufthansa Cargo over the past 25 years has contributed significantly to the success of both companies. The Air Cargo Terminal is an important hub in the international airfreight business and plays a crucial role in the global supply chain. It also underlines the Lufthansa Cargo purpose of enabling global business. We look forward to further joint successes and a continued strong partnership”, says Ashwin Bhat, CEO Lufthansa Cargo.

Looking ahead, PACTL remains committed to its core values of “Customer First, Safety Always, Quality Guaranteed.” By innovating and collaborating with global partners, PACTL aims to drive the air cargo industry towards smarter, more efficient, and sustainable solutions, further contributing to the development of Shanghai as an international air cargo hub, facilitating global trade and connectivity.

About PACTL

Shanghai Pudong Int'l Airport Cargo Terminal (PACTL) is a German-Chinese air cargo handling company based at Shanghai Pudong International Airport, one of the largest cargo airports in the world. Currently, PACTL handles between 30,000 and 40,000 tons of cargo each week for over 70 airlines, with an annual cargo volume approaching 2 million tons. Operating five terminals at two major airports in Shanghai, PACTL's facilities and services include 190,000 square meters of covered storage space and a truck service network that spans the whole of China. In addition, PACTL's long-term trusting customer relationships make it one of the world's leading handling terminals for air freight. Founded in 1999, the German-Chinese joint venture successfully combines the expertise of the three shareholders SAA Logistics Development Co., Ltd. (51%), Lufthansa Cargo AG (29%) and JHJ Logistics Management Co., Ltd. (20%) to deliver high-quality and reliable cargo services.

Lufthansa Cargo AG

With revenue of 3.0 billion euros and a transport performance of 7.5 billion freight ton kilometers in 2023, Lufthansa Cargo is one of the world's leading companies in the transport of airfreight. The company currently employs around 4,150 people worldwide. Lufthansa Cargo's focus is on the airport-to-airport business. The route network covers around 300 destinations in more than 100 countries, using both freighter aircraft and cargo capacity from passenger aircraft operated by Lufthansa, Austrian Airlines, Brussels Airlines, Discover Airlines and SunExpress, as well as trucks. The majority of the cargo business is handled via Frankfurt Airport. Lufthansa Cargo is pursuing the goal of becoming the world's most environmentally friendly cargo airline. To achieve this, the company relies on state-of-the-art technologies and constant investments in the area of sustainability. In 2023, important milestones were reached, such as the investment in the continuous expansion of the B777F fleet, the expansion of short- and medium-haul networks with A321 freighters, and the continuation of the Sustainable Aviation Fuel program. In 2024, Lufthansa Cargo plans to successively equip its B777F fleet with Sharkskin technology, implement further digital services and contribute to reducing CO2 emissions through sustainable logistics solutions. Lufthansa Cargo is a wholly owned subsidiary of Deutsche Lufthansa AG and the specialist for the logistics business of the Lufthansa Group.

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